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This work has addressed the need among commercial practitioners for a quick reference treatment of the law of agency. Since the Commercial Agents (Council Directive) Regulations of 1993, questions of agency have become a regular feature of the commercial practitioner's work. This book explains the Regulations in significant detail and addresses the application of agency principles according to particular classes of commercial agents operating in the major commercial sectors.

The new edition maintains the cutting-edge approach of the first by placing greater emphasis on contemporary case law to reflect the realities of modern commercial practice. Noted for its uniquely clear and accessible style, this work also functions as the ideal introduction to agency principles for students, with a detailed introductory section covering the principles of agency.

This work combines sharp analysis of the principles and theory with a practical approach to the application of the law in a modern context.

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