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Making Big Money Investing in Foreclosures: Without Cash or Credit

Peter Conti, David Finkel

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Life can be tough for real estate professionals these days. Even with interest rates at historically low levels, the uncertain economy makes homeowners hesitant to relocate or trade up. There just aren't that many clients out there, and the few who exist generate fierce competition. In fact, it seems the single ""hot area"" is foreclosures. But that's not necessarily bad news.

Conti and Finkel's book is a good ""crash course"" for real estate brokers and agents wanting to understand this area and explains the intricacies involved in funding investment deals, using various buying/closing methods and employing exit strategies. Thanks to the book as well as workshops and seminars offered by the two authors, thousands of people each year learn the art of lucrative real estate investing.

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